

AfinnaOne

about us

Established in 2010, **Afinna One** is one of leading and most trusted partners within the global telecommunications market. With currently over 300 well-established global connections and customer-centred approach AfinnaOne focuses on wholesale, retail and corporate services internationally, specializing on global voice termination.

Products and services are integrated within a unique and innovative platform called **DipaaS**.

Afinna One also offer innovative solutions include IoT, OTT, AI and satellite services. As an authorization holder for voice, network and installation services, as well as an Internet service provider with its own AS, Afinna One currently has all the characteristics necessary to strengthen its position at the national level too.



FOUNDATION
YEAR

2010

Awards



500
Technology Fast 500
2019
N°125 EUMEA RANK
N°2 ITALY RANK



PREMIO 2017
1
ECCellenze
ITALIANE



European
Business
Awards



I MAGNIFICI 350
"LEADER DELLA CRESCITA 2019"
RANK N°106



CRIBIS
A CRIF company
Prime Company



FT 1000
European 1000
Company
2019



Ministero dello
sviluppo economico



AGCOM



RIPE NCC
RIPE NETWORK COORDINATION CENTRE



EU GDPR
COMPLIANT

Authorization for the installation of networks, additional and internal telephone systems. **Coverage area: Italy.**

Authorization Responsible for the installation and supply of the public electronic communications network. **Coverage area: Italy.**

Authorization general telephone voice service. **Coverage area: Italy.**

Authorization for the general provision of the route VoIP service. **Coverage area: Italy.**



Core Business

revenue and distribution

Afinna One in numbers

50 million min/month

300+ partners Tier 1-2-3 ensuring company's continuous growth

Holder of 4 national ISP authorizations

Afinna One Team

24/7 Customer Service

10 Software engineers

7 Sales representatives

Global presence

5 POPs (Frankfurt, Rome, New York, Hong Kong, Dubai)

9 Research developers fully dedicated to R&D

Revenue :

2019: 48Mln

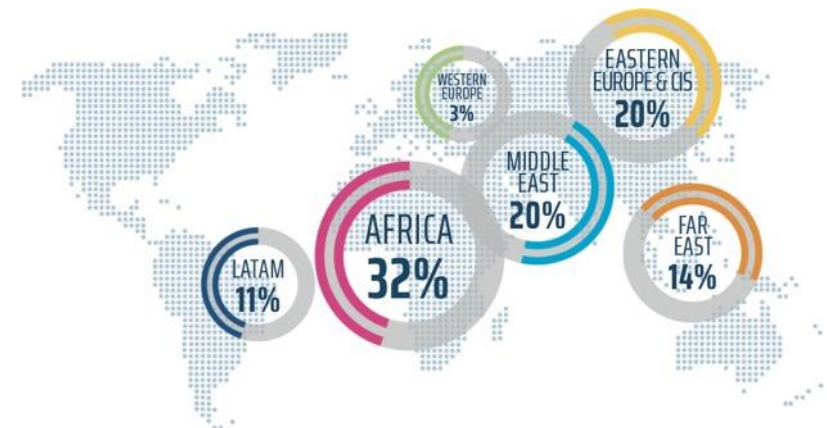
2020: 70Mln

Projection for 2021:
85Mln

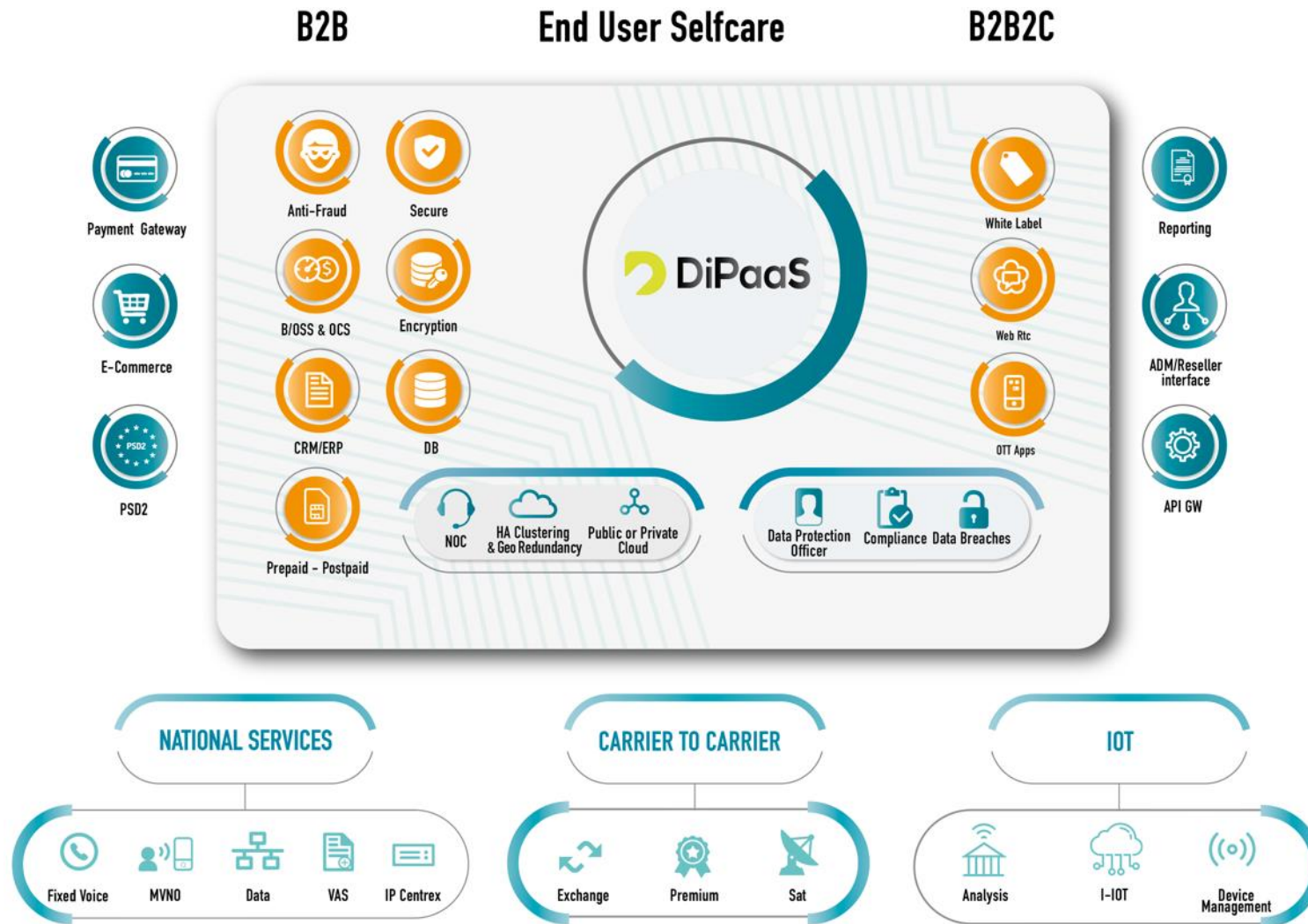


Established in 2010

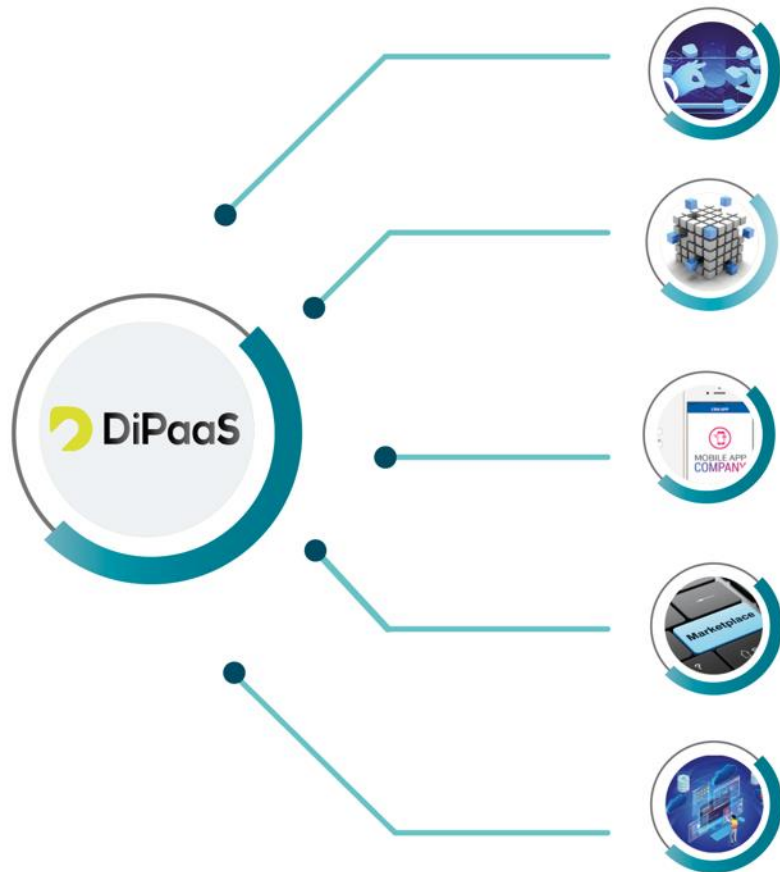
Markets Distribution



DiPaaS



DiPaaS



The platform is a digital transformation game changer for companies able to integrate new business models based on countless digital services and vertical business opportunities.

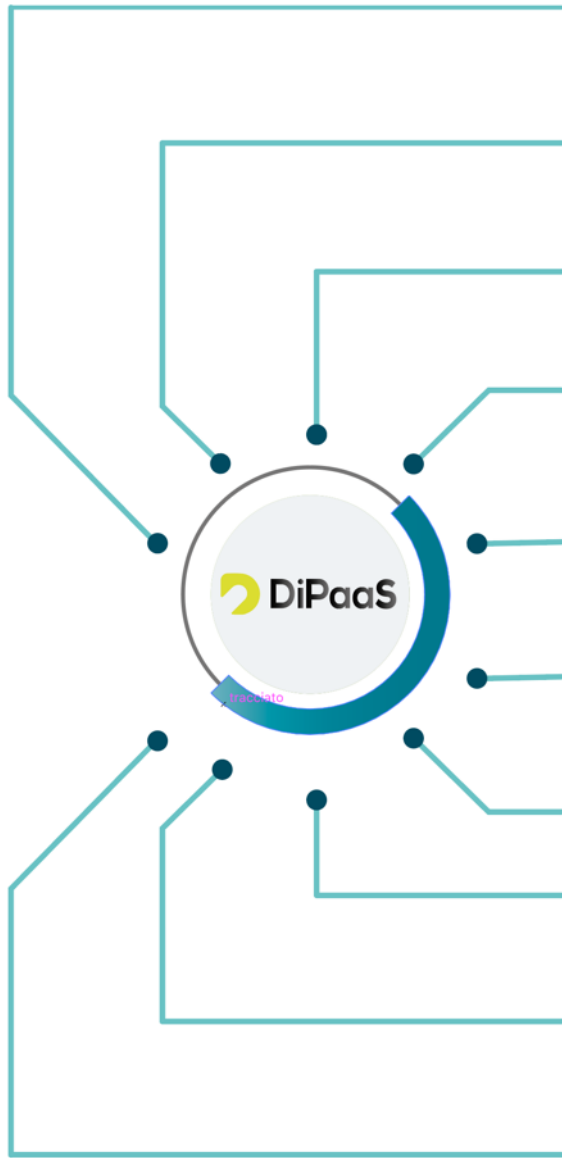
The **DiPaaS** framework is Afinna One answer to complex end-to-end solutions (back-end and front-end) that integrate V-PBX business management solutions and global solutions for merging data, fixed and mobile telephony provision solutions into a single solution.

DiPaaS is the container and incubator for all the solutions Afinna One, and its partners have at their disposal. Our clients can choose them both on a scale and on a white label principle with clear personalization.

The key point is that the company offers not just a marketplace, but a real platform of services and features that has been designed and built using common modules and components to reduce development costs and time.

The platform and its structure include a dashboard that provides access to different types of customers (**B2B, B2B2C, agent, distributor, or reseller**) and a secure, scalable, integrable backend for both AfinnaOne internal use and the customers themselves.

DiPaaS



API GW E-Commerce

API GW for any kind of third-party integration, not limited to payments or **e-commerce**



CRM/ERP DB

CRM and **ERP** special



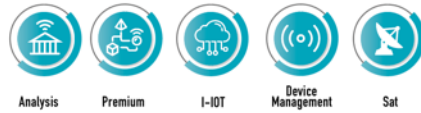
Public or Private Cloud

Database in the **Cloud** or at client's disposal



Web Rtc OTT Apps

Various platforms including mobile **app** and **WebRTC**



Analysis Premium I-IOT Device Management Sat

IoT and **M2M Solutions** - **Trackers** or **sensors** of all kinds, ranging from antennas to multifunctional solutions with or without geolocation



White Label

Whitelabel solution that integrates voice services or all available services



PSD2

A full suite of banking products beyond **PSD2**, including **PagoPA**, **F24**, **SDD**, **CBIL**.



Fixed Voice MVNO Data VAS IP Centrex

An extensive and complete portfolio of innovative product



Data Protection Officer Compliance Data Breaches Encryption

Encryption and access to **Data** in accordance with the rules described in **the General Data Protection Regulation on DATA STORAGE**.
Data Protection Compliance Data Breaches Encryption Officer.

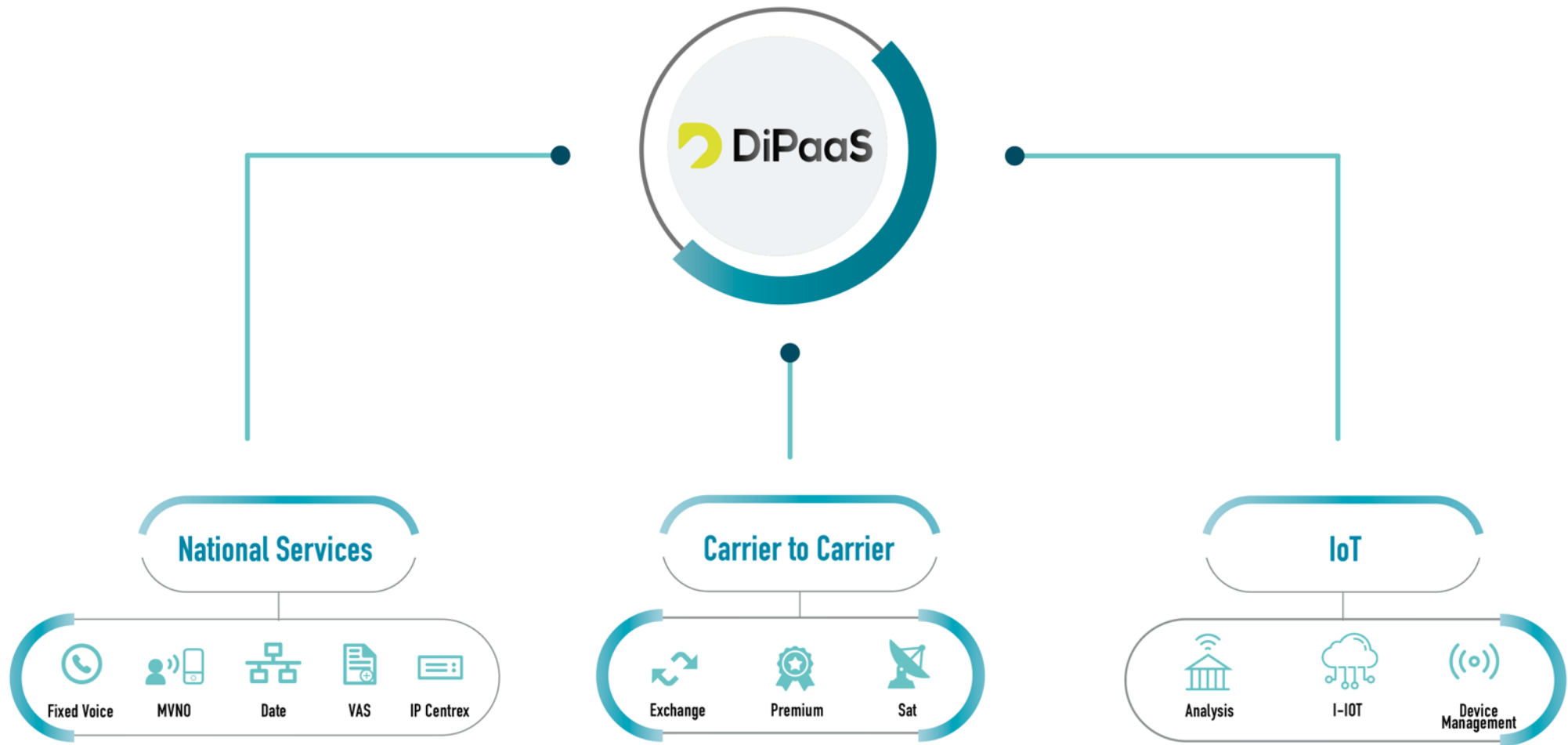


Reporting Multitenant

User management using a multi-user approach with a complete set of reports



DiPaaS/products and services



DiPaaS/products and services

National Services



Fixed Voice - Afinna One can provide 5 decade or geographic numbering for all major cities in Italy for inbound and outbound traffic

MVNO - Afinna One also provides mobile services as a virtual mobile operator. Afinna One can offer a turnkey service starting with the development of appropriate procedures and authorization requests, industry regulation management, SIM card issuance, tariff planning and customer support

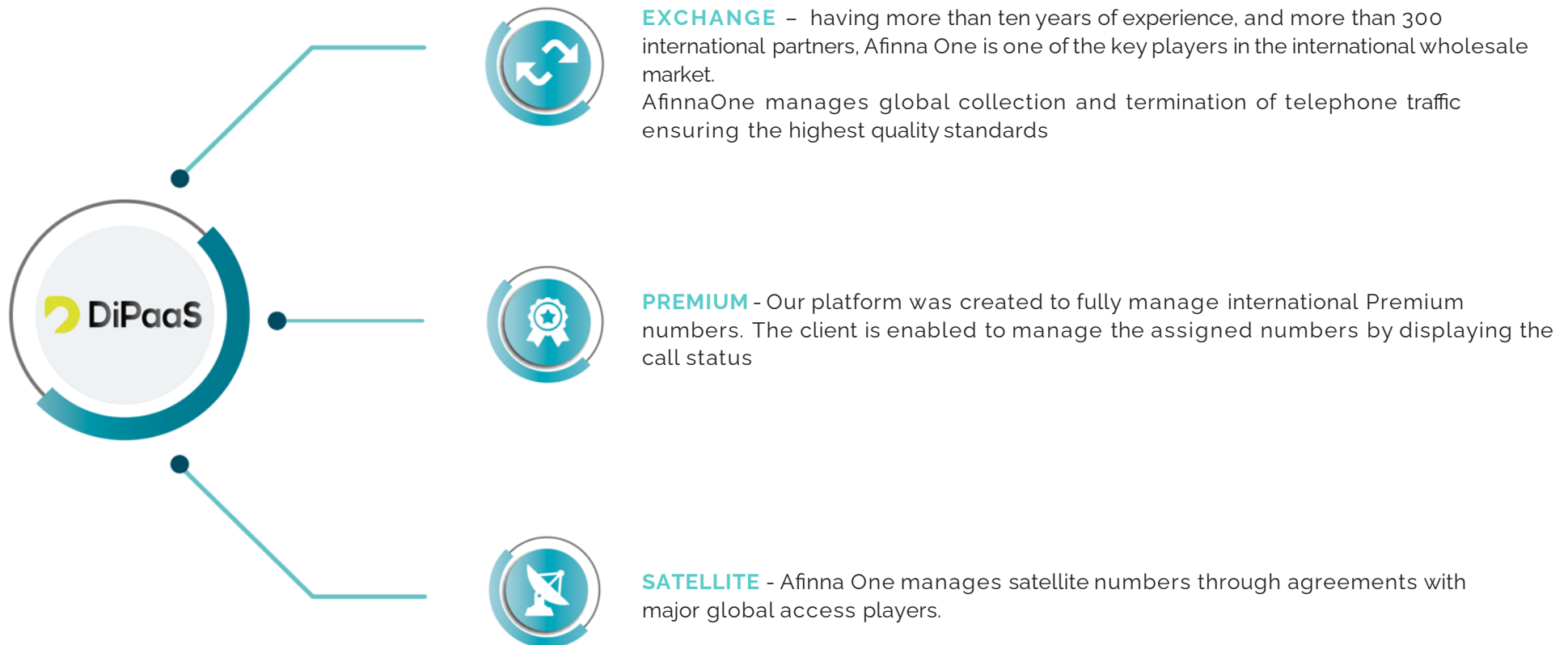
DATA - Afinna One provides a full range of DATA services available nationwide using routers and/or modems installed at the client's premises by our professionals. In addition, Afinna One can map customer's premises coverage to determine the best access solution.

VAS - provides **PREMIUM** class services such as;
Pay-per-call services 800.
84x billing services.
(VAS) 89x, 19x Premium Services

IP Centrex - with its smart network nodes, Afinna One provides an extensive list of features related to fixed voice, mobile voice and data services. Our platform provides an opportunity to integrate or replace an existing customer distribution board, offering such functions as: IVR, virtual PBX, mobile Client, SIP Trunking.

DiPaaS/products and services

Carrier to Carrier



DiPaaS/products and services

IOT digital solutions



I-IOT - We develop and integrate innovative technological solutions to support **the digital transformation** of client companies

ANALYSIS - We offer a wide range of solutions focused on connected resources and equipment with different protocols for collecting **DATA** and **real-time mode** and real-time mode for remote monitoring of condition or other scenarios related to connected devices.

DEVICE MANAGEMENT - We also provide **M2M SIM** cards designed for the **energy** and **utilities** sector, for **smart meters** (gas, water, heat metering), ensuring the optimization of information flows for convenient remote metering.

Why AfinnaOne



Innovative

IoT, AI, OTT, DiPaaS, SMS, ISP, Voice, satellite services.



Cost Effective

Affiliate Approach.



Talented

International and experienced team with extensive E2E knowledge



Reliable

Awarded for financial sustainability



Flexible

Flexible processes and smart



Safe

Encrypted calls and privacy



Scalable

Multilingual, customizable, and adaptable solutions for any business needs



Fast

Transition strategy



Our solutions - Your benefit

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