

Corporate Presentation

# iREPACK

## by DXM

Giving mobile gadgets  
a second life  
since 2010



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## Who we are

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# We are the pioneer Spanish company in giving mobile gadgets a second life.

Since 2010 we specialize in purchasing and selling obsolete, discontinued, excess, CPO, seed, swap, DOAs, and brand new mobile stocks from wholesalers, manufacturers, operators, insurance companies, and technical/repair services.

We have highly qualified technicians and a very competitive commercial team that can speak English, French, Italian, Portuguese, Russian, and Spanish.

We sell to and purchase from different markets such as: Latin America, USA, Europe, Asia, Oceania, Africa and Middle East.

All of this has enabled us to reach an annual revenue of 20.5 million € in 2021.



# Our Value Proposition

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This is why our Partners and Clients choose us since 2010

## To our Partners

We help our Partners focus on their core business, freeing them from the stock that they can't sell through their usual channels.

## To our Clients

New and Used mobile gadgets of all kinds of grades, fully tested to function in their markets, at a very convenient price and with the backing of our own technical service.

# Purchasing and Selling Process

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**We buy through our global network of operators and distributors and we work with different methods: auctions, bids, and direct purchases.**

We operate in the five continents and under the most diverse purchasing methodologies.

**We prepay the batch before it leaves your warehouse.**

Our Partner receives our payment in its bank account and only after releases the batch and documentation.

**We buy using incoterm EXW (EX Works), which means we manage and assume all logistics and customs costs from our Partner's warehouse.**

We simplify the selling process for our Partners assuming all logistics and customs processes.

**We receive, check, grade, and repair all gadgets at our Operations Center in Madrid.**

Our technicians check, grade and repair the gadgets received. Used equipment are assigned different grades (A, B, etc.) and are later made available for selling.

**We sell to distributors, retailers, insurance companies and end consumers.**

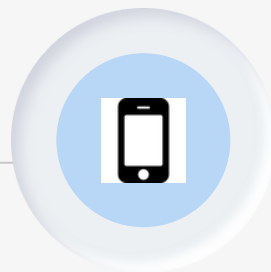
Our commercial team sells our products in several markets with the backing of our own technical service.



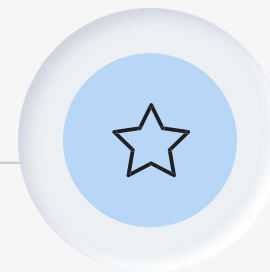
# Why iREPACK?

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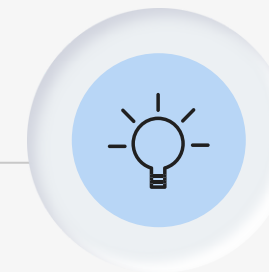
We capitalize on the stock of mobile gadgets by performing an integral management of it, carrying out a recycling service and providing solutions that turn stock into cash.



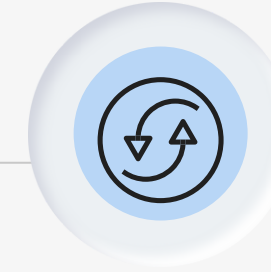
We buy any model and brand, regardless of its current condition.



We have a professional, competent, and qualified team that can work in virtually any language.



We have a strong financial position and credit lines which provides us with the ability to pay immediately. This enables our Partners to convert their stock into cash in the fastest possible way.



We are environmentally responsible. We contribute by extending the life of mobile gadgets and when this is not possible, we carry out a correct disposition of them.



# Let's work together

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