

Reactive Maintenance

We rely on a wide range of machines that must be maintained if we do not want them to break down.

Machine is **used to its limits until it breaks**. Replaced only after machine failure.

- Expensive
- Inefficient
- Safety concerns

Preventive

Maintenace

Prevent failure by performing regular checks.

- Uncertain optimal moment for maintenance
- Early maintenance wastes machine life that is still usable
 - Adds to costs



If you can **monitor** the performance and condition of equipment during normal operation and establish a series of parameters, it is possible to predict when failures are likely to occur. And thus, maintenance can be scheduled at the optimal point.

- Estimate time to failure
- Pinpoint problems in the machinery system
- Identify what parts need to be fixed
- Minimize downtime
- Maximize equipment lifespan

PROBLEM for iIoT massive deployment in the industry 4.0

Wired networks

- High CAPEX and lots of hardware required
- Not flexible in upgrading and maintaining



Wireless sensor networks (IoT)

- Rapid deployment and flexibility
- Low wireless coverage due to energy limit
- Need complex and costly infrastructure
- Hard to maintain (frequent battery replacement, process stop, personnel costs)
- Not sustainable → Battery env. impact
- Not suitable for explosive environments and heatintensity facilities (iron & steel & aluminum & copper, cement, paper, ceramics, etc)



The Massive Costs of LithiumIon Batteries

Batteries get drained and need to be replaced periodically (in particular in heat-intense environments), which means a high recurrent cost for the companies and a huge maintenance problem.

Lithium-ion batteries are increasingly being preferred for energy storage solutions as we move from fossil fuels to more sustainable, yet unreliable, alternative sources of energy.

They have become an indispensable commodity of our modern lifes. However, they have big environmental, unethical, health and long-run implications for businesses and the society.

The Future of IoT Cannot be Powered by Batteries

South America's "Lithium

Takes about 65% of the region's **Triangle"**Huge negative impact on local farmers and

Invasive pro Toxic Lithium Leaks

landscape and destr 2016 Tagong, China

ollutes the earth

Release of toxic gases when

Toxic and Hazardous Materials

Cobalt and Nikel extracted by child-miners

Expensive minerals (high demand) yet DRC

Is one of the Cobalt Crisis in Congo

Linked to Heart Problems, Impaired

Associated to Permanent DNA Damage

n a trillion-sensor world, we will need to

make about 913,242,009 battery

High replacement Costs

Explosive Environments

difficult-access location

In Many Cases, it is NOT an Option

Introduction to the energy harvesting space technology principle



Indu-eye Battery-less Wireless Heat Powered IoT



AEInnova's Technology

- Vibrations & temperature monitoring for predictive maintenance
- Working from 50°C heat
- Batteryless
- Easy to install & free of maintenance
- Suitable for explosive environments (ATEX)
 and heat intensive facilities (aluminum &
 iron & steel & copper)
- Long-range coverage (NB-IOT & LoRa)
- Edge-computing capabilities
- Low data latency
- Tested in big industrial players in the EU

IND-UEYE

Battery-less sensor

The wireless iloT device:

- **IP67**
- CE Mark
- Wireless long range:
 - LoRaWAN (up to 14Km)
 - NB-IOT / LTE-M (up to 22km)
- No battery, no maintenance
- Digital sensor bus interface
- Edge computing (FFT, Filters...)
- ATEX (ongoing)



The thermoelectric generator:

- **IP67**
- CE Mark
- Working from 50°C 150°C (at least 25°C Delta T between hot surface and ambient temperature)
- No battery, no maintenance
- ATEX (ongoing)

The sensor:

- 3 Axis vibration (TDK electronics)
 - \sim Up to 4G / 0.01G sensibility
- Temperature (up to 1000°C)
- Any industrial 4/20mA / Modbus sensor (in Q2-2022)

Demonstration at ADIPEC 2021



Link to demonstration

Demonstration at MWC 2021



Link to demonstration

USE CASES

HEAT POWERED

PREDICTIVE MAINTENANCE & CONDITION MONITORING (Vibration / temperature)

- Pumps & Compressors
- Steam Traps
- Cranes
- Chimneys & Filters
- Motors & Engines











VIBRATION ON A DRYER IN A PAPER PLANT

MAIN FEATURES

Low infrastructure: INDU-EYE → LoRaWAN Gateway → DAEVIS

Long range coverage: 40 m

Parameters:

One vibration device for :

Monitor: 3-axis vibration

o Precision: 0.008g

Max vibration: ±4g

Heat source: 90°C.





COMPRESSOR MONITORING TO PREVENT FAILURES IN AN OIL REFINERY

MAIN FEATURES

Low infrastructure: INDU-EYE → LoRaWAN Gateway → DAEVIS

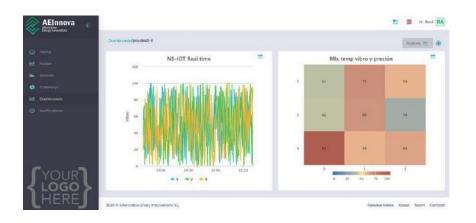
Long range coverage: 900m

Parameters:

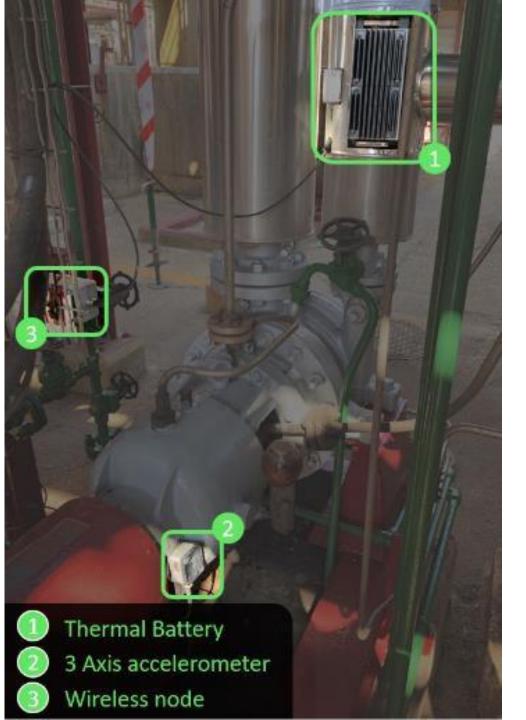
Monitor: 3-axis vibration

Precision: 0.01gMax vibration: ±4g

Heat source: 60°C



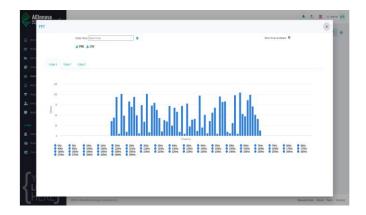




Pump monitoring to prevent failures in an **oil refinery**

MAIN FEATURES

- Low infrastructure: INDU-EYE → NB-IOT Network → DAEVIS
- Long range coverage: Unlimited
- Parameters:
 - Monitor: 3-axis vibration
 - o Precision: 0.01g
 - Max vibration: ±4g
- Heat source: 98°C
- Edge computing:
 - FFT spectral analysis (1,000 frequencies per every axis).











Vibration & Temperature

VIBRATION AND TEMPERATURE IN A BIOGAS PLANT

MAIN FEATURES

Low infrastructure: INDU-EYE → LoRaWAN Gateway → DAEVIS

Long range coverage: 400m

Parameters:

Two vibration devices for motors and pumps:

Monitor: 3-axis vibration

Precision: 0.008g

Max vibration: ±4g

Heat source: 60°C – 120°C









VIBRATION MONITORING ON COMBUSTION FANS IN

A STEEL FACILITY

MAIN FEATURES

Low infrastructure: INDU-EYE → LoRaWAN protocol → DAEVIS

Long range coverage: Up to 2Km

Heat source: 90°C

Parameters: Vibrations

Monitor: 3-axis vibration

o Precision: 0.01g

Max vibration: ±4g











VIBRATION MONITORING ON COMBUSTION FANS IN AN **ALUMINIUM FACILITY**

MAIN FEATURES

Low infrastructure: INDU-EYE → NB-IOT protocol → DAEVIS

Long range coverage: Up to 22 Km

Heat source: 70°C

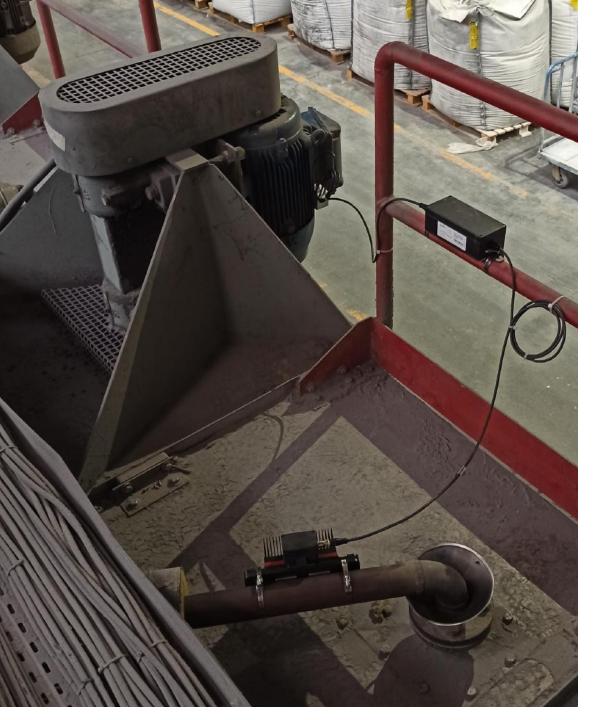
Parameters: Vibrations

Monitor: 3-axis vibration

o Precision: 0.01g

Max vibration: ±4g





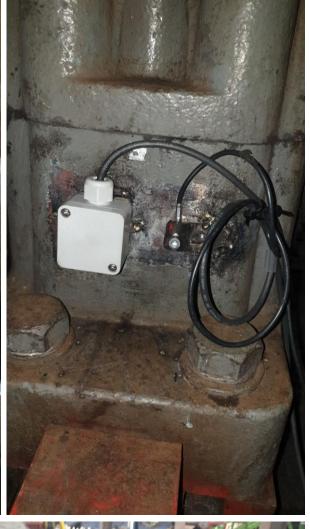
VIBRATION MONITORING ON RECIRCULATION TURBINE IN A **CHEMICAL FACILITY**

MAIN FEATURES

- Low infrastructure: INDU-EYE → LoRaWAN Gateway → DAEVIS
- Long range coverage: 30m
- Parameters:
 - One vibration device for :
 - Monitor: 3-axis vibration
 - o Precision: 0.008g
 - Max vibration: ±4g
- Heat source: 120°c.







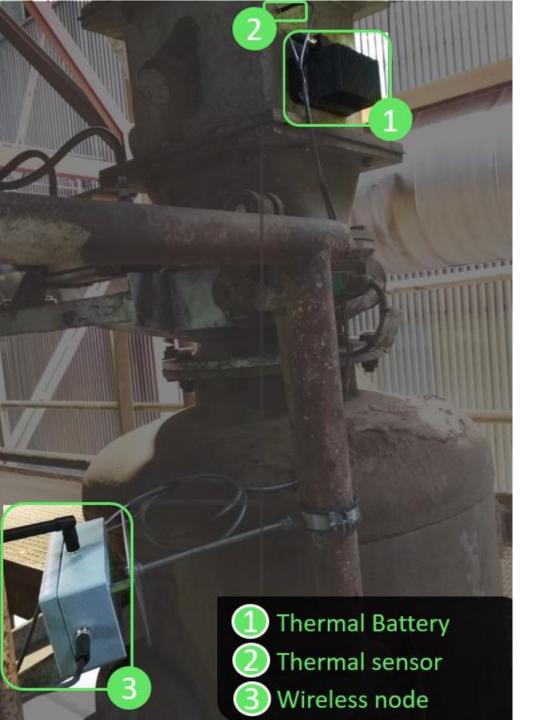


VIBRATION & TEMP MONITORING ON RASPERS IN A WHEEL RECYCLING PLANT

MAIN FEATURES

- Low infrastructure: INDU-EYE → LoRaWAN Gateway → DAEVIS
- Long range coverage: 120-160 m
- Parameters:
 - One vibration device for :
 - Monitor: 3-axis vibration
 - o Precision: 0.008g
 - Max vibration: ±4g
 - One temperature device:
 - Temperature (up to 650°C)
- Heat source: 90°C -140°C (Furnace wall).





Ash clogging detection in collector

TEMPERATURE MONITORING ON ELECTROSTATIC FILTERS IN A

THERMAL PLANT

MAIN FEATURES

- Low infrastructure: INDU-EYE → LoRaWAN→Siemens PLC
- Long range coverage: 0.9Km
- Heat source: 70°C
- Parameters:

Temperature (up to 650°C)



USE CASE

HEAT POWERED

STEAM LEAKS DETECTION in STEAM TRAPS







Stream trap monitor

STEAM LEAKS DETECTION IN A SOYBEAN PROCESSING PLANT

MAIN FEATURES

- Low infrastructure: INDU-EYE → LoRaWAN→ DAEVIS
- Long range coverage: Up to 2Km
- Parameters:
 - Delta T (2 temperature sensors)
 - Ultrasound (Q1-2022)
- Heat source: 90°C







VIBRATION ON A SLUDGE DRYER IN A WASTEWATER TREATMENT PLANT

MAIN FEATURES

Low infrastructure: INDU-EYE → LoRaWAN Gateway → DAEVIS

Long range coverage: 90 m

Parameters:

One vibration device for :

Monitor: 3-axis vibration

o Precision: 0.008g

Max vibration: ±4g

Powered by electric grid (220VAC 50Hz).







Steam trap, & vibration detection

STEAM LEAKS DETECTION IN STEAM TRAPS AND VIBRATIONS ON A AUTOCLAVE IN A **TEXTILE PLANT**

Low infrastructure: INDU-EYE 2.0 → LoRaWAN Gateway → DAEVIS

Long range coverage: 490m

Parameters:

Two vibration devices for :

Monitor: 3-axis vibration

Precision: 0.008g

Max vibration: ±4g

Two steam leaks devices:

Delta T detection.

Ultrasound detection (Q2-2022).







Steam trap, & vibration detection

STEAM LEAKS DETECTION IN STEAM TRAP TREES AND VIBRATIONS
ON A COMPRESSOR IN A **OIL REFINERY PLANT**

- Low infrastructure: INDU-EYE 2.0 → LoRaWAN Gateway → DAEVIS
- Long range coverage: 1420m
- Parameters:
 - Two vibration devices for :
 - Monitor: 3-axis vibration
 - o Precision: 0.008g
 - Max vibration: ±4g
 - Two steam leaks devices:
 - Delta T detection in steam trap trees.
 - Ultrasound detection (Q2-2022).



New projects using micro wind turbines







Vibration monitor in railways, highways & mining ventilators

VIBRATION MONITOR IN VENTILATION FANS FOR TUNNELS TO AVOID ACCIDENTS & BAD QUALITY AIR

MAIN FEATURES

Low infrastructure: INDU-EYE → LoRaWAN Gateway → DAEVIS

Long range coverage: 750m in this project

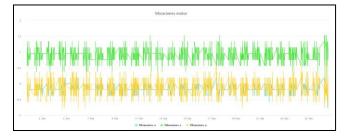
Parameters:

Monitor: 3-axis vibration

o Precision: 0.01g

Max vibration: ±4g

Wind source from 10Km/h

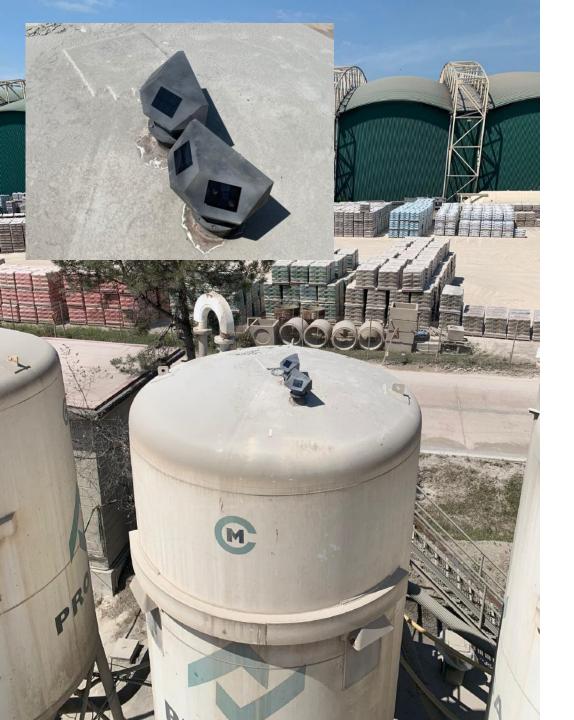




New projects using solar power







Use case for silos Cement / Sand / Grain - cereals

VOLUME MEASUREMENT FOR ROUTE PLANNING IN A CEMENT PLANT

MAIN FEATURES

- Low infrastructure: INDU-EYE → NB-IOT → DAEVIS
- Long range coverage: > 20Km
- Parameters:
 - Monitor: Distance / Lidar
- Fully powered by solar



INDU-EYE Main economic savings

Data compared to battery-powered IoT devices from (Emerson, ABB, Yokogawa...)

Savings in purchase:

50% lower.

Savings in wireless infrastructure:

- LoRaWAN > 80% compared to wireless solutions WirelessHart or ISA100
- NB-IOT / LTE-M >95% compared to previous wireless solutions.

Savings per device, in maintenance:

> 200€ / yearly in battery replacement + personnel costs + process stop

Savings for the environment:

 > 96% reduction in Carbon Emissions, Water usage, Heat and Energy consumption.





DAEVIS - The cloud Platform

DYNAMIC AEINNOVA VISUALIZER







SaaS PLATFORM FOR INDUSTRIAL SENSORS



DYNAMIC REPORTING and ENVIRONMENTAL IMPACT GRAPH.



CUSTOMIZABLE ALARMS VIA SMS, EMAIL, POP-UP, TELEGRAM, etc.



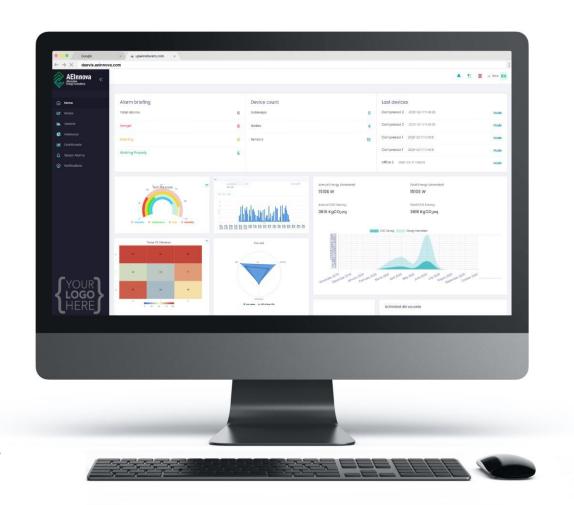
PREDICTIVE MAINTENANCE



INTEGRATION POSSIBILITIES WITH SCADA OR OTHER PLATFORMS



COST REDUCTION UP TO
60% COMPARED TO OTHER SIMILAR
CLOUD PLATFORMS



Our customers







































Shareholders & 8 European Union R&D Grants



























Start Up

Energy Transition

29 INTERNATIONAL AWARDS









EmprendedorXXI



















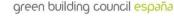




UMBINNOVA









Membership



























Link to AEInnova's COP26 Speech

Premio a un proyecto para reciclar el calor residual en electricidad

HACRIENA Scands benipres AEfiniova) serlance la que permite cinar cordens clar dicales que despreaden qui-ter de la consecución de la consecución de la consecución de co Il proyects larger filmensing, yet demolston/collaren, chrine cui de temperatures, in indication is questional in a personal in a certa sur converting a long appears to del mensor fronte de transmitte sind to demonstrate de la Pranciscion con del certamen Fronte de transmitte de la Pranciscion con del certamen Fronte con de la composition del la Mille Depoyetta mella menta colori de la Pranciscion con del certamen del proportio mella mantendo por de colori del production del proportio mella mantendo per de la fina finalidad y side-frime demonstrate de la fina finalidad y side-frime demonstrate del proportio mella mantendo per de colori del production del proportio del mantendo del production del



Reciclar el calor como energía







ideas from 25 countries of the UNECE region. The finals were held at the 69th Session of the Economic Commission for Europe (ECE) in Geneva.



Awarded a coaching trajectory by Set Squared Partnership

AEInnova from Spain

AEInnova Waste Heat Recovery Unit (WHRU) is a system capable to convert waste heat from any hot surface into electricity.

Only in Europe in 2012, the industry lost 140 TeraWatts per hour of energy due to their waste heat emissions, the equivalent energy generated by 30 nuclear power stations.

Moreover, this waste heat, contributed in 1°C to the global warming, corresponding to a CO2 reduction of

Most WHRU use mechanical systems based on the steam machine, which increases maintenance requirements, complexity and costs.

The AEInnova product combines thermoelectric devices with the latest microelectronic technologies and wireless sensor networks to increase performace and real time monitoring, without any mechanical

In 2014 AEinnova won the spanish EcoEmprendedorXXI award and other important national recognitions.









Electricidad a partir





AEInnova could convert up to 20% of industrial waste heat into electricity

This 'spin-off' is developing a recuperator that could reach an efficiency of 90% in optimal conditions

by Teresa Alameda 05 March, 2015



Caption: the first recuperator prototype with a thermal characterizer. Credit : AFInnona

The 2012 annual industrial electronics congress of the Institute of Electrical and Electronic Engineering, the IECON, reported on the potential market for energy recovery through energy harvesting techniques - a term commonly used in English and which in Spanish would translate as collection or harvesting energy. He also warned about the large amounts of energy that are lost daily in the form of waste

heat from industrial processes. The data presented during the congress, coming from a study by the University of Ghent (Belgium), set this amount at more than 140 Terawatt-hours, only in Europe. This figure







Berlin, March 2017

#GET100 for the **#G20**

The Top 100 Start-ups from a global initiative: "Start Up Energy Transition"

Global energy transition is one of the biggest challenges in human history. But it is also an amazing opportunity for combining innovative business and political will to create growth, jobs and a sustainable energy solution for the planet to prevent climate change. Tomorrow's energy system is already in the making - an endeavor in which established players and start-ups fight side by side. That's why the German Energy-Agency (dena) and its network initiated the Start Up Energy Transition Award along Germanys G20-presidency.

Connecting minds for a greater good.

Five categories and a special prize to support the 7th Sustainable Development Goal (SDG 7), more than 90 partners from over 30 countries and Ambassadors from all over the world: the first edition of our initiative was already a tremendous success. We received more than 500 applications from 66 different countries! Supported by "Ambassadors" from all over the world, a high-level expert jury defined the Top 100 Start-ups, from which 18 finalists and 6 winners were chosen. Meet the #GET100 here: some of the most innovative Start-ups driving innovation on energy and climate change!

"Join us, be part of the Start Up Energy Transition!"

Andreas Kuhlmann

Chief Everutive German Energy Agency (dena)











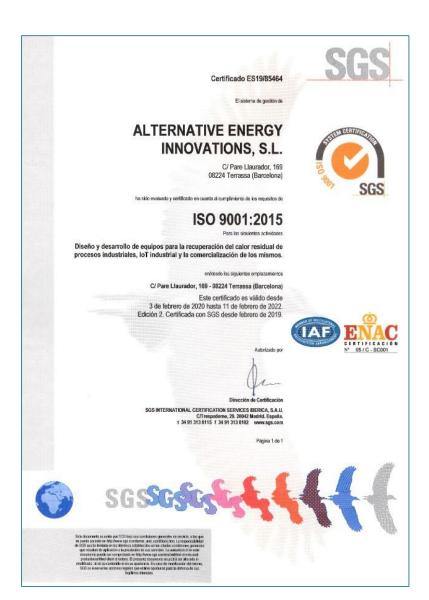




AEInnova, http://www.aeinnova.es, Spain - FINALIST! Industry: Energy Harvesting and Recovery, Founding year 2014, Employees: 7

HEAT-R Waste Heat Recovering Units (WHRU) are lightweight modules with different geometries, adaptable to any heat source and very easy to install and allow to recover waste heat into electricity, internally, they can find the most innovative thermal and thermoelectric materials in conjunction with their patented microelectronic control

Certification & Patents



LGAI Technological Center, S.A. (APPLUS) Campus UAB - Ronda de la Font del Carme s/n T +34 93 567 20 00 F +34 93 567 20 01





CERTIFICADO DE EXAMEN UE DE TIPO

EU-TYPE EXAMINATION CERTIFICATE

0370-RED-3781

EMITIDO POR / ISSUED BY	LGAI TECHNOLOGICAL CENTER - No. 0370 (APPLUS)			
SOLICITANTE / APPLICANT	ALTERNATIVE ENERGY INNOVATIONS S.L.			
FABRICANTE (Nombre, Dirección) MANUFACTURER (Name, Address)	ALTERNATIVE ENERGY INNOVATIONS S.L. (/ TELERS 5 - B, 2ND FLOOR, OFFICE 11 08221TERRASSA (GARCELONA – ESPAÑA)			
COMERCIALIZADO POR (marca) COMMERCIALISED BY (Brand)	AEInnova (ALTERNATIVE ENERGY INNOVATIONS S.L.)			
PRODUCTO PRODUCT	Heat-powered IoT vibration monitoring device using LoRa at 868 MHz protocol			
TIPOS TYPES	Indu-Eye LoRa Vibro			
Versión HW / SW HW / SW version	SW: v1.y.z HW: v1.y.z			
DIRECTIVA APLICABLE APPLICABLE DIRECTIVE	DIRECTIVA 2014/53/UE DEL PARLAMENTO EUROPEO Y DEL CONSEIO, DE 16 DE ABRIL DE 2014, RELATIVA A LA ARMONIZACIÓN DE LAS LEGISLACIONES DE LOS ESTADOS MIEMBROS SOBRE LA COMERCILAZICACIÓN DE EUROPEO RADIOELÉCTRICOS DIRECTIVE 2014/53/20/ OF THE EUROPEAN PARLAMENT AND OF THE COUNCIL DE 16 APRIL 2014 ON THE HARMONISATION OF THE LAWS OF THE NEMBERS STATES RELATING TO THE MAKING AVAILABLE ON THE MARKET OF RADIO EQUIPMENT.			
DESCRIPCIÓN DESCRIPTION	Sistema de monitorización IoT de vibraciones alimentado por calor, utilizando protocolo LoRa a 868MHz. Heal-powered IoT vibration monitoring device using LoRa at 868 MHz protocol.			
CUMPLE CON LOS REQUISITOS ESENCIALES MEET ESSENTIAL REQUIREMENTS	Art.3.1a Salud y Seguridad / Art.3.1a Health & Safety	00	Art. 3.2 Uso eficiente del espectro radioeléctrico / Art.3.2 Efficient use of Radio spectrum	M
	Art.3.1b EMC / Art.3.1b EMC	80	Art 3.3 Características especiales / Art. 7.3 Special characterístics	

Este documento carece de validez sin su anexo, cuyo número coincide con el del presente certificado. [] This document in not valid without its technical annex, whose

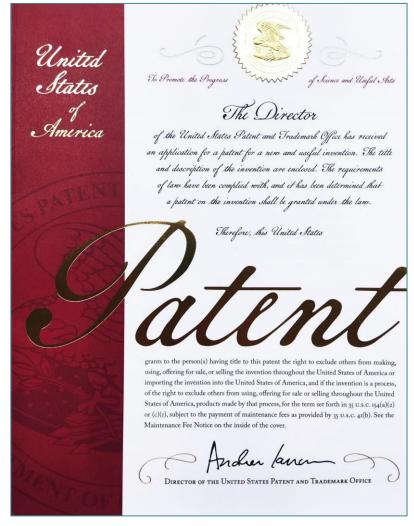
La evaluación de la documentación técnica entregada se encuentran recogidos en el expediente técnico número: 19/31702715 The evaluation of the technical documentation delivered is included in the technical file number: 19/31702715

Restrictiones (si aplican) / Restrictions (if apply):

Bellaterra. 19 de Noviembre 2019 // 19th November 2019

José Luis Medina

Directiva 2014/SSUE y no haya notificationes on all tipo aprobado que guestan efectar a la conformistad con los requisitos essenciales de la Directiva 2014/SSUE.
This Certificate is valid as long as there are no changes in the prior art indicating that the approved radio equipment can no longer meet the essential requirements of Directive 2014/SSUEU and



US, CANADA and EU Patent accepted. 3 ongoing.



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