

Artificial Intelligence · Mixed Reality

# illuminate the new story world for digital-native kids

illuni.com storyself.com

CEO Byung-Hwa Park Ph.D.



# **Market Problem**

Which type of Content is needed for Young Digital-Native?



### **Market Problem**

(Kid) Content Platform Progress

Passive (Video)



Active (limited Interactive)



Immersive Interactive-Intelligence

Global

(Open-type Business)



YouTube Kids



Vooks



Khan Academy Kids



Korea

(Closed-type Business)



U+ 아이들나라



웅진북클럽



SKT 살아있는 <del>동</del>화



None

Why there was no immersive storybook content platform for kid?

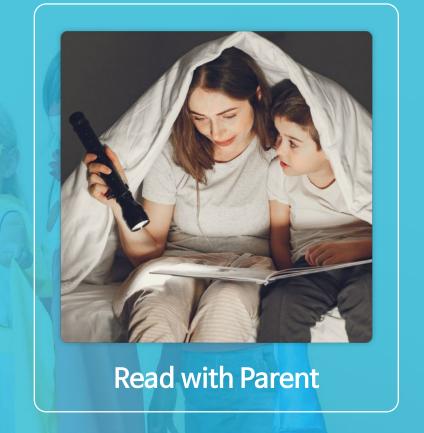
# **Customer Analysis**

Kid: End User

Creativity

**Emotional Connection** 





How we can transfer these children's favorites to immersive storybook contents?

# **Customer Analysis**

Parent: Purchaser

(Reason for Smart Media Child Exposure)

Reason		
To have own time without being disturbed by the child 31%		
To appease the child		28%
Child likes it	10	27%
For eductation	MU P	7%
Habitual use		4%
Others		3%

(Reason for Not Using a Smartphone for Child)

Reason	Freq.	Ratio(%)
Smart media addiction	172	70.2
Negative effect on social and cognitive ability	132	53.9
Negative effect on physical behavior	125	51.0
Harmful content	87	35.5
Children don't like it	12	4.9
Others	7	2.9 %

Want to let child use smart device for their free time but worry about emotional negative effect

How we can satisfy these parent's need?



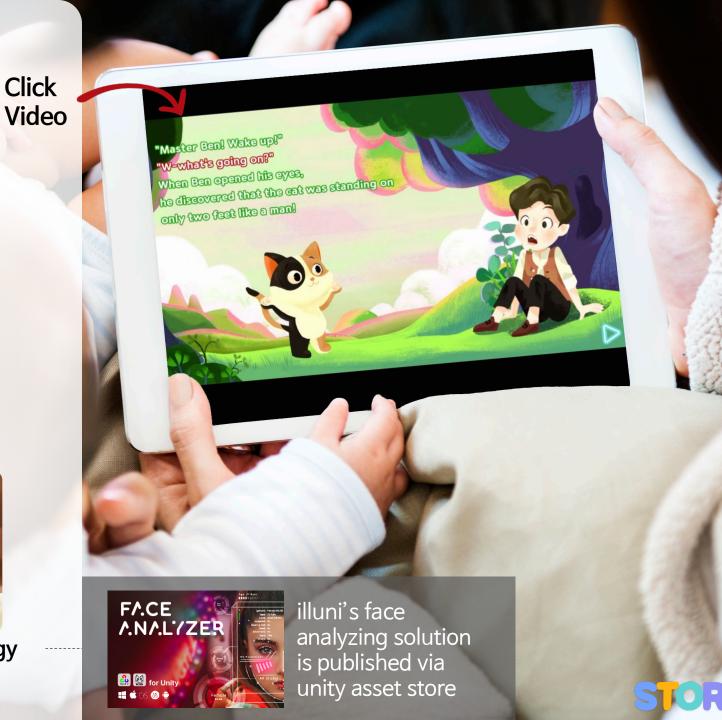
### Solution



1. Immersive Content Production GUI Program

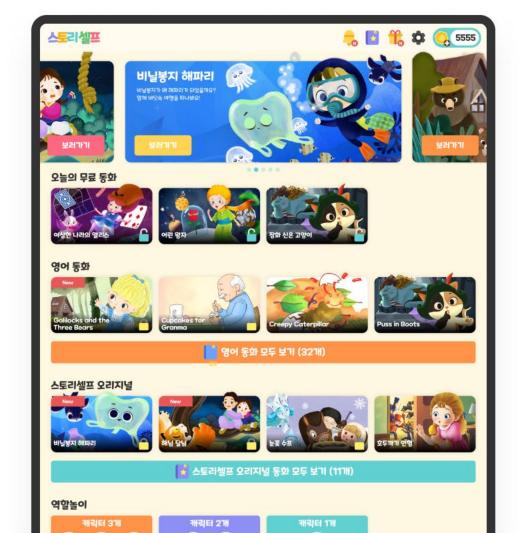


2. User Photo-Realistic Face Character Technology



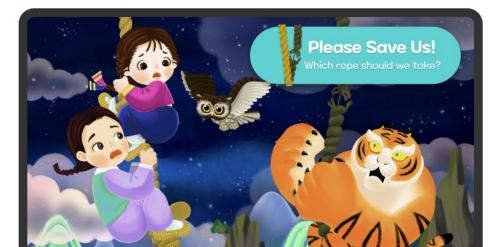
#### **Contents**

#### **StorySelf Original Contents 12+**





#### **Various Interactive Missions**





**Famous Story** 



**Traditional Story** 



**Dramatized Story** 



**Creative Story** 



**None Text Story** 



**English Story** 

### **Collaborative Contents**



Woongjin Junior

An interactive and realistic storytelling of the famous fairy tale writer, Yeorim Yoon's works.





Good Servant Inc, which has fairy tale contents optimized for children's (English) language education at 25+ language schools in 8 countries and Korea, 1560+ in Korea



We are always tring to find contents partners

# StorySelf Custom Sticker Book

makes children become a protagonist of a story not only in digial abut also in printed book







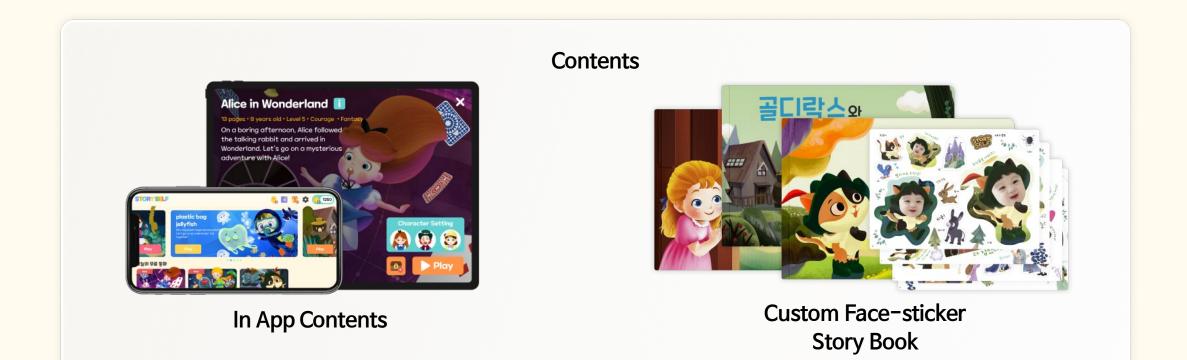






### **Business Model**





# Plan

	2021 2Q	2021 3Q	2021 4Q	2022 1Q	
StorySelf Launching	Google Play  Korea market launching	Austrailia /Tailand launching	USA launching		
StorySelf Key Functions	MVP (Interactive / Face Charac)	Try shaking it up and down this time.  Read-along- Watching	Page Sticker for customize storybook Progress		
StorySelf Original Contents	12+	13+	15+	20+	
Collaborate Contents	3+ Reading Town	25+ / Woongjin Junior	50+ Content Partne	60+ ership 5+	
Download	1500+	5000+	20000+	50000+	

#### **Team**

#### 13+ Full time Member



Hye-Young Shin

20 years+ experience in Children's Storybook Editor (Woongjin)



Soon Jung

20 years+ experience in Children's Storybook Editor (Kyowon)

Children's Edu. Story Partner



Se-Young Oh

POSTECH

Technology Partner



Byung-Hwa Park Ph.D.

CEO / AI·MR Researcher

9+ years experience on Al Ph.D. on Al (POSTECH) Physics / Mechanical Eng. (POSTECH)

"illuminate the new story world for kids"



**KunSang Jung** 

Server Developer

10+ years experience on Programming

RealFarm (NeoGames) StoryPick (Day7)

"storyself is really beautiful project for kids"



GaBee Jo

Illustrator / Animator

10+ years experience on children's story book

SQToys KnowledgeEmotion#

"I'm drawing story illustrations for next-gen kids"



**KiBong Kim** 

**Engine Developer** 

7+ years experience on Programming

KOG

"More scalable, more efficient interactive story contents making program for better artistic work"



YoungJun Kwon

**Product Designer** 

2+ years experience on UXUI Designing

"storyself can change the

future of children's

education"

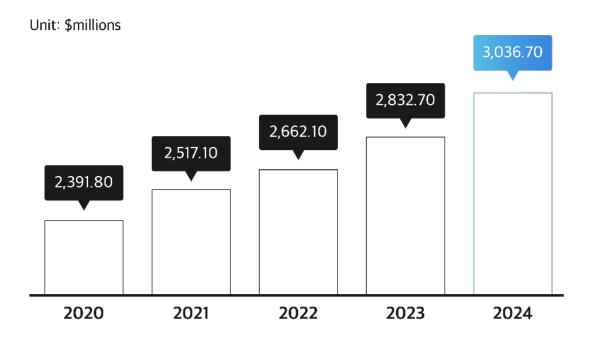


Byung-Jin Park

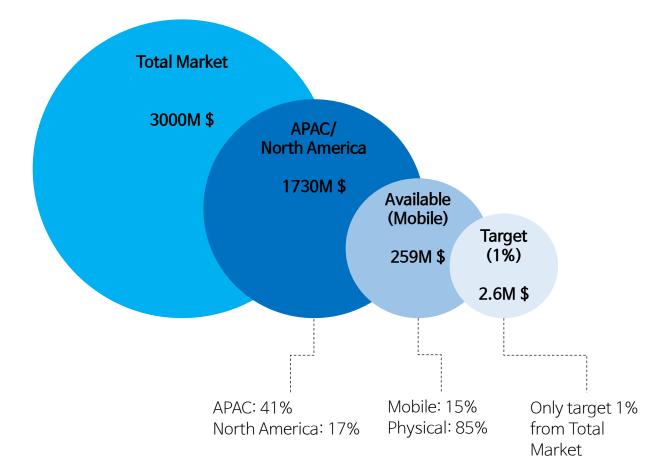
"More realiable infra for startup's new business"

### Market

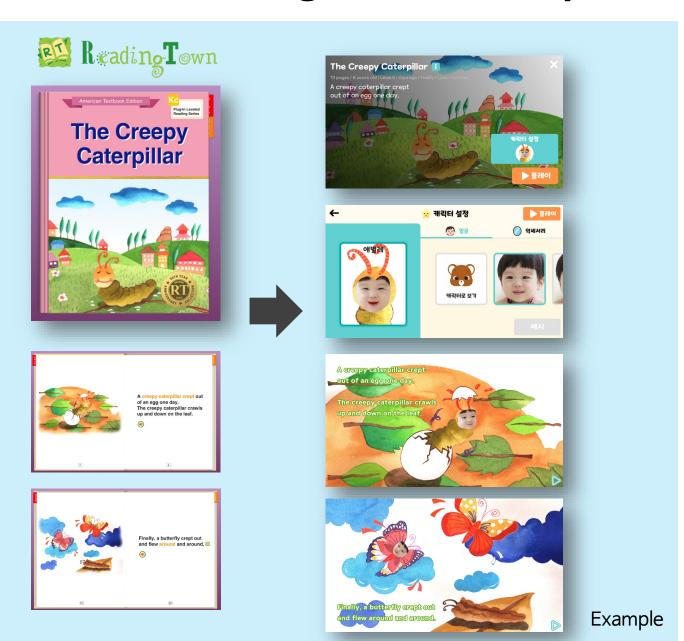
# Global interactive children's books market



#### **Revenue Projection from Market Size**



# We are looking for content partners



We can make children's kids story contents become

Interactive and Immersive

Let's make more immersive children's story contents world together!

# Thank you!

Illuminate the New Story World for Kids



CEO
Park, Byung-Hwa, Ph.D.
bh@illuni.com
010-9007-1843

### **Market Problem**

**Target** 

#### Child

Alpha Generation

They who want to enjoy digital content as they grow up experiencing technological advances such as AI and robots from an early age.

#### **Parent**

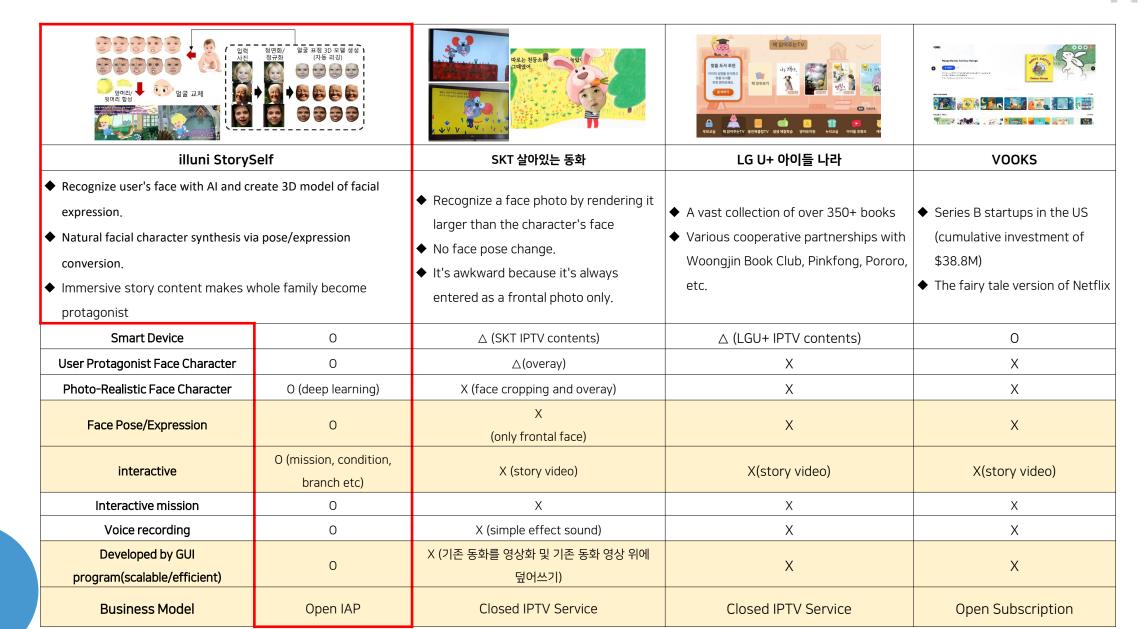
Millennial Generation

They know that digital media is convenient because of proficiency in IT such as mobile and SNS.

There are also concerns about digital addiction in children.



## **Comparative Differentiate**



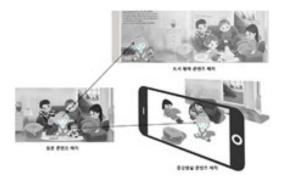
## Intellectural Property(Patent)





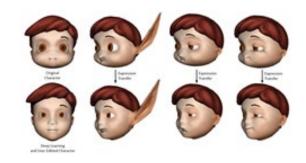
(c)

스토리텔링 콘텐츠 툴 제공 단말기 및 스토리텔링 콘텐츠 제공 방법 (10-1902553호)(한국 등록)

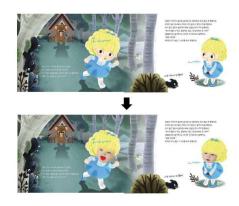


사용자의 플레잉에 기초하여 재프로그래밍되는 인터랙티브 콘텐츠 제공 방법 및 장치(스토리셀프 앱) (10-2020-0059105)(한국 등록, 미국 출원,

이보 츠이\



3차원 움직임 모델 생성 방법 및 장치 (10-2023633호)(한국 등록)

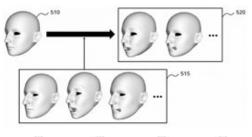


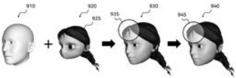
사용자의 얼굴을 캐릭터에 반영하는 스티커 제공 스토리북 생성 방법 및 장치(스토리셀프 스티커북, 국내, 10-2020-0153730)(한국 출원, 미국 출원,





2차원 배경으로의 3차원 움직임 모델 투영 방법 및 장치 (10-2087917호)(한국 등록)





변형가능한 3D 움직임 모델을 생성하는 방법 및 시스템 (10-2019-0163989호)(한국 출원)

# Intellectural Property(Patent)



#### • 보유 지재권 - 등록[특허]

- 스토리텔링 콘텐츠 툴 제공 단말기 및 스토리텔링 콘텐츠 제공 방법 (10-1902553호)
- 3차원 움직임 모델 생성 방법 및 장치 (10-2023633호)
- 2차원 배경으로의 3차원 움직임 모델 투영 방법 및 장치 (10-2087917호)
- 사용자의 플레잉에 기초하여 재프로그래밍되는 인터랙티브 콘텐츠 제공 방법 및 장치(스토리 앱 ) (10-2020-0059105)
- 표정연습시스템 (2015-0166728)

#### • 보유 지재권 - 출원[특허]

- 변형가능한 3D 움직임 모델을 생성하는 방법 및 시스템(10-2019-0163989호)
- 사용자의 플레잉에 기초하여 재프로그래밍되는 인터랙티브 콘텐츠 제공 방법 및 장치 (10-2020-0059105)
- 사용자의 얼굴을 캐릭터에 반영하는 스티커 제공 스토리북 생성 방법 및 장치(스토리셀프 스티커북, 국내, 10-2020-0153730)
- 사용자의 플레잉에 기초하여 재프로그래밍되는 인터랙티브 콘텐츠 제공 방법 및 장치(스토리셀프 앱, pct, PCT/KR2020/017396)
- 사용자의 얼굴을 캐릭터에 반영하는 스티커 제공 스토리북 생성 방법 및 장치(스토리셀프 스티커북, pct, PCT/KR2020/017409)
- 사용자의 플레잉에 기초하여 재프로그래밍되는 인터랙티브 콘텐츠 제공 방법 및 장치(스토리셀프 앱, 미국, 0537-000004/US)
- 사용자의 얼굴을 캐릭터에 반영하는 스티커 제공 스토리북 생성 방법 및 장치(스토리셀프 스티커북, 미국, 0537-000003/US)
- 사용자의 플레잉에 기초하여 재프로그래밍되는 인터랙티브 콘텐츠 제공 방법 및 장치(스토리셀프 앱, 일본, 100121728)

# Intellectural Property(Design/Trademark)



인증	국가	구분	등록(출원)번호	내용
상표	한국	등록	40-2017-0154317	StorySelf (서비스명)
해외 상표	미국	등록	5,635,153	StorySelf (서비스명)
해외 상표	일본	등록	1393201	StorySelf (서비스명)
해외 상표	중국	등록	1393201	StorySelf (서비스명)
해외 상표	유럽	등록	1393201	StorySelf (서비스명)
상표	한국	출원	40-2019-0178172	(StorySelf의 대표 캐릭터)
디자인	한국	등록	30-2019-0054901	(StorySelf의 대표 캐릭터)
상표	한국	등록	40-1438598	illuni (회사명)
해외 상표	미국	등록	88612217	illuni (회사명)

## StorySelf: Tuna Virtual YouTuber Project



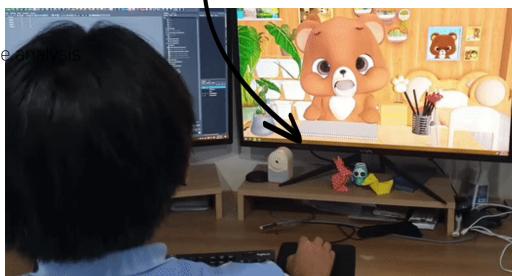
# Entering the YouTube market and Marketing StorySelf through a virtual YouTuber (StorySelf's main character, TTuna)

- Currently, YouTube is growing rapidly in the media field.
- YouTube is also growing out of existing video content and interactive broadcasts that provide 'interactive' with channel subscribers.
- The virtual YouTuber market is growing with motion capture technology using face and motion analysis technology.
- illuni plans to enter the virtual YouTuber market based on StorySelf promotion and motion capture by developing the StorySelf representative character, Tuna, into a virtual YouTuber

https://www.youtube.com/watch?v=WWyphyWuSm0

#### Baby Bear Illustrator/Writer Virtual YouTuber: TTUNA

- TTuna (Baby Bear) is a baby bear that appeared in StorySelf's Goldilocks and the Three Bears.
- By designing Tuna with the concept of a illustrator/writer, TTuna plans to open a channel to communicate with children and draw pictures.
- If TTuna draws fairy tale contents, the channel will be linked with StorySelf in a way that the work can be enjoyed on StorySelf.



sketchbook



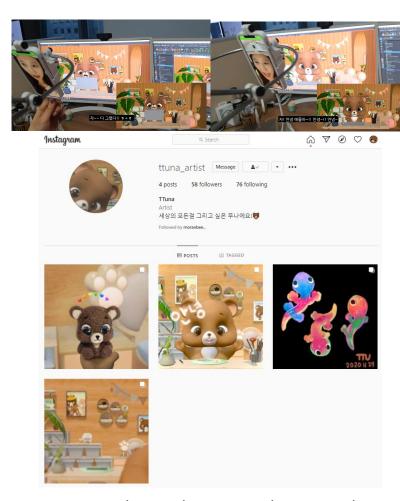
Goldilocks and the Three Bears

# StorySelf x 뚜나 버츄얼 유튜버

https://www.youtube.com/watch?v=WWyphyWuSm0



Interactive immersive story content, business ecosystem by linking Story Self and 'TTuna Virtual YouTuber'



Virtual YouTuber TTuna shooting video example and operating Instagram example