



An Innovation Driven Company

Customer Relation in the digital era



Go Voice



Go Contact



Go Sales

Go Mybiz offers you a suite of customer relationship management software that push you to the heart of innovation and transform your «customer path» to digital from end to end, all in omnichannel

www.gomybiz.co

Your business treasure is your customer and you must take the utmost care of him in every details

- Take him in charge as soon as he needs
- Listen to him
- Anticipate his requests thanks to an excellent knowledge of his habits
- Give him great satisfaction so he can feel as if he belongs to your brand

Go Mybiz offers a suite of latest generation solutions that allows your company to manage all new customers relation digital challenges

Go voice is your business telephony solution that offers all the functionalities that your business will need: interactive voice response (IVR), custom opening hours message, queue, statistics, CTI integration.



For your sales and marketing department, **Go Contact** is your innovative high-tech contact center solution for managing various remote-marketing and pre-sales services. Its ease of use, fast handling, stability and the wide range of features will grow your business goals.



Go Contact

And, to perform perfect business care and control, you'll need a tool for managing your sales force by monitoring in detail all your opportunities, quotes and all the tasks needed throughout a sales cycle that you can set up by yourself according to your custom internal process.



All our solutions are running in SaaS mode and all you need is an Internet connection, a browser and everything is up and running. We take care of everything else to ensure the security of your data, high availability services and the necessary backups:
you just have to take care of your business!



Your telephony on the cloud: free up your business

Business telephony solution specially designed to fit your needs

Immediate benefits

1 Earn more and spend less

Gain an important telephony bill decrease thanks to good management and control of your outgoing calls and, at the same time, avoid losing more calls that could become opportunities losses.

2 Play in the big leagues

Thanks to IVR, queues, opening hours control, custom audio messages, voicemail boxes, ... when your customer calls you, he will immediately find out that he is calling a professional company.

3 Your telephony as modern as you

Telephony becomes a part of your digital transformation and boost the modernisation of your business, thanks to features designed for companies which take care of their brand.

4 You will appreciate making a call

When telephony becomes as pleasant as any modern web solution, calling your colleague or your customer becomes a great, simple and comfortable experience.



Shared directory and Click2Call

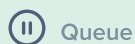
Quickly find a colleague, a customer, a supplier using an intuitive search and call him with a single click.

Webphone and mobile application

Feel free to make calls from your desk phone, your computer or even your smartphone. Communication becomes a fluid and an intuitive act.

APIs and CTI integration

Integrate your telephony system into any software in your company to initiate calls, view the call logs or listen to recordings of your communications. You can even set up webhooks to send notifications to your chat or notifications system.



Queue



Call forwarding



Real time
Dashboard



Dialing rules
settings



Shared directory



Call recording

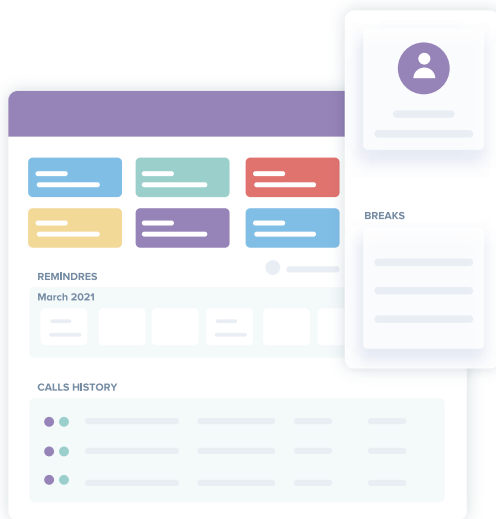


Voicemail



Take a real care of your customer

A wide range of features contact center solution that manages various customers interactions



Customer Relation in the digital era

The contact center you always dreamed of is finally in your hands, no more interactions will escape from you!

Boost your sales and improve your team performance

Creating leads, making appointments or remote sales: everything becomes simple and easy to set up, all you have to do is to get started as soon as possible !!

Are you sure that your customers are really satisfied?

A satisfied customer is worth two... even more !! Customer feedback is your real quality barometer. For that, Go Contact allows you to launch your own quality control surveys.

You will have a superb "real time" view

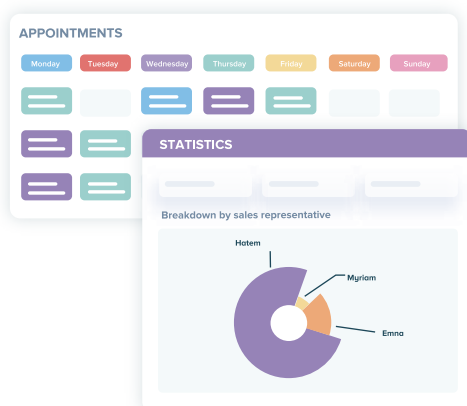
At any moment you can supervise your team in full production. moreover, you can coach them through discreet listening, whispering or even intercepting the call to close a sale.

Several channels on a SINGLE view

In the digital era, multichannel is no longer a choice but a necessity, **Go contact** offers you the privilege of interacting with your customers according to their preferred channel.

Go contact integrated into your own software

Go contact can be part of your business process by simply integrating it into your already existing software solutions thanks to the APIs and Webservices offered to you.



And many other fabulous features

 Contacts management

 Statistics

 Queue

 Recordings

 Remote working

 Callbacks



My daily schedule easier and more fluid

When using the calendar mode view, all my appointments, my customer visits, my tasks ... are spotted easily at first sight

Lifecycle management : a better follow-up

With **Go Sales** organize your opportunities in a very fluid lifecycle and you'll go straight quickly to the opportunity at the right time.



Your faithful companion : Your Dashboard

All your monitoring indicators are gathered on a single view: current opportunities, closed deals, progress of objectives and many other KPIs.

No more lost information

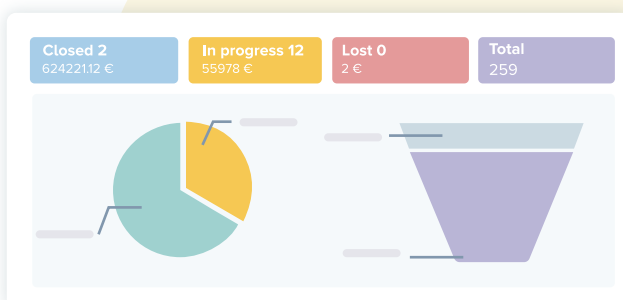
With the task management, agendas, notes and even conversations recordings, you'll know everything about your customer.

Rich and powerful contact manager









The real capital of your business is your customer database. With **Go Sales**, you benefit from a powerful contact manager that lets you know every detail about your customers.

Connect your CRM to the rest of your business tools

Thanks to a wide range of Webservices and APIs, take full advantage of the various integration possibilities available to sync your business process.



More features to make full sales

-  Opportunities management
-  Reporting
-  Workflow/Sales lifecycle
-  Advanced customization
-  Contacts management
-  API/Integration
-  Social Media
-  Products Catalog manager

Customer Relation in the digital era

Go Mybiz is a high tech startup founded by an experienced team having more than 20 years experience in IT solutions.

Go Mybiz is focused on developing customer relationship management solutions that allows SMB and large organizations to manage their customers' experience from end to end using a digital and omnichannel softwares.

The main axes of development of **Go Mybiz** are around IP telephony, Contact centers and CRM solutions. All our solutions are based on Cloud platforms with high availability.

Our R&D department is working hard on a continuously integration and new features development based on new digital business needs, IA, VR and AR



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