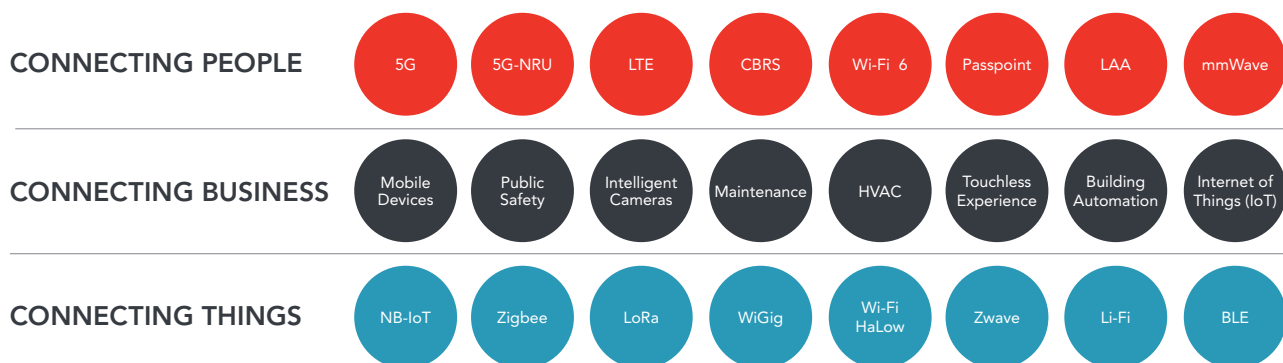


Introducing Boingo Wireless

Put the World Leader In Connectivity to Work For You

Connectivity, Simplified.

Wireless connectivity has never been more important -- or more challenging. Get it right and you unlock transformational opportunities. But getting connectivity right? It's complicated. **That's where Boingo Wireless comes in.** We work with major venues around the world, simplifying complex wireless challenges to connect people, business, and things. We can help you too.



End-to-End Solutions are Just the Beginning

Our interview-to-implementation approach means we base recommendations on each partner's unique mission, coupled with best-in-class innovation. We begin by sitting down to understand what problems you are trying to solve, and what outcomes you want to achieve. Then we design, build, and manage a custom, end-to-end wireless solution that delivers your outcomes. Whether it's **DAS** or **Wi-Fi**, **Small Cells** or **Macro Towers**, public or private, we're agnostic about technology but religious about results.

A Trusted Technology Partner

Some of the world's most iconic venues in the world choose Boingo to simplify their complex wireless challenges. We are humbled to work with leading venues across **transportation**, **sports & entertainment**, **manufacturing**, **commercial real estate**, **military**, and **healthcare**.



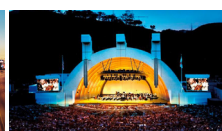
World Trade Center
New York, NY



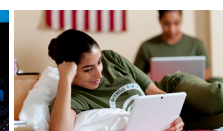
Rockefeller Center
New York, NY



Los Angeles Int'l Airport
Los Angeles



Hollywood Bowl
Los Angeles



U.S. Military
75+ Bases Worldwide



Soldier Field
Chicago, IL

20 Years of Wireless Leadership

For more than 20 years, Boingo has pioneered first after first. We built the first commercial DAS network in 1999, which changed the game for cellular connectivity. We built the first commercial Passpoint network to make getting online fast, easy, and safe. We built the world's first CBRS private network and Wi-Fi 6 network at airports to push the boundaries of what's possible. And we're pioneering 5G, the network that will change the world.



LARGEST DAS Operator
in the United States

40,500
Small cell nodes



LARGEST Wi-Fi Operator
Largest operator of airport Wi-Fi networks in the world

1+ MM
Hotspots worldwide



LARGEST Military Provider
Largest Wi-Fi and Cell Tower provider to US Military bases

2k 350k
Buildings Beds

Why Choose Boingo Wireless?

- ✓ **20+ Years of Experience**
No one has more experience in the design, installation, monitoring and maintenance of DAS, Wi-Fi, CBRS and IoT wireless solutions
- ✓ **Standards Bodies Leadership**
Our leadership on the WBA, the GSM Association, and the OnGo Alliance help pioneer new technologies like 5G, CBRS and Wi-Fi 6. We know what's next.
- ✓ **Neutral Host Approach**
Our neutral host, agnostic approach means everyone gets a great wireless experience, regardless of their carrier. We call it the "We Over Me" of connectivity.
- ✓ **Comprehensive Carrier Marketing**
We've built \$500MM+ of carrier network infrastructure over the past 5 years and leverage these relationships to maximize revenue for your venue.
- ✓ **Deep Focus on Network Security**
Network Operations Center (NOC), a layered cybersecurity platform, and comprehensive data privacy are just part of our approach to network security.
- ✓ **Flexible Financial Models**
Whether you want to deploy your own capital, or pay for the network as a service (NaaS), our financial models are designed to prioritize flexibility.
- ✓ **Certified In-House Engineering**
Our Certified in-house engineering team is trained on all leading platforms

"We don't manage wireless networks. We play basketball. We produce concerts. We were looking for a partner we could trust, a partner who could do it all, who could make it seamless, and we found a great partner in Boingo."

Steve Koonin
CEO Atlanta Hawks
& State Farm Arena



Winner: Small Cell
Technology Solution
Provider of the Year

Let Boingo simplify your complex wireless challenges.

Eli Fischer, Director, Business Development
efischer@boingo.com | boingo.com

